

# Price List Comparison

PRICING ANALYSIS TOOL

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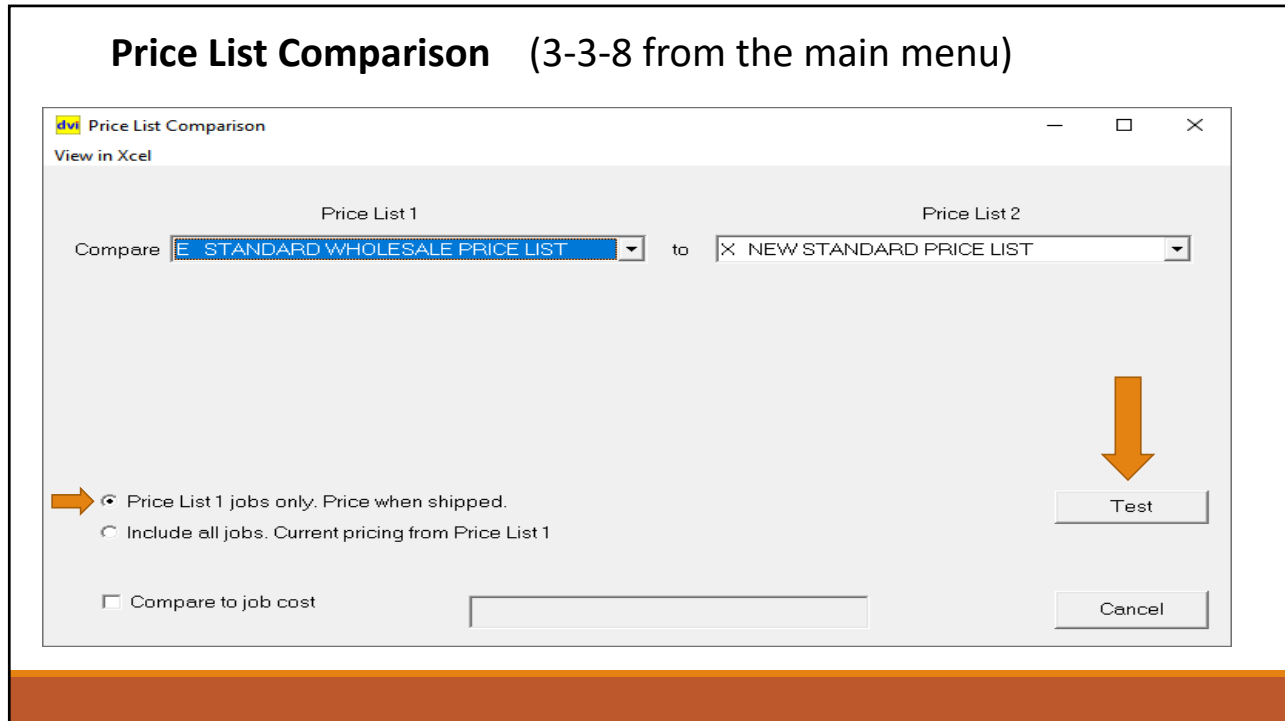
## Price List Comparison (3-3-8 from the main menu)

### Basic Functions:

- **Comparing Price Lists:**
  - Effect of new pricing on sales
  - Identifying holes/mistakes in price lists
- **Comparing price to cost**
  - Awareness of margins
  - Identifying holes/mistakes in price lists

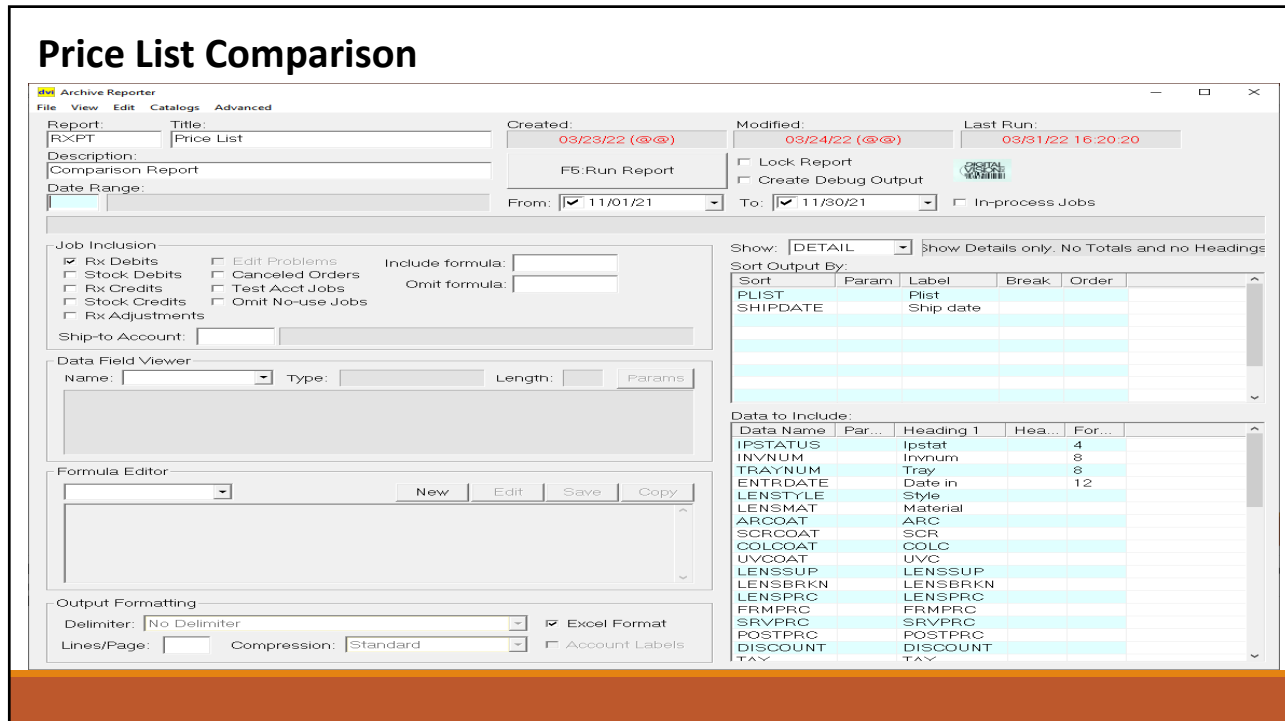
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## Price List Comparison (3-3-8 from the main menu)



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## Price List Comparison



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### Price List Comparison - Basic Report (finalreport\_E\_X.txt)

TRAY	INV#	DATEOUT	REDOCODE	STYLE	MAT	#LENSES	SUP	SHIPPED	PL	PL	TOTAL	PL	TOTAL	PRICE DIF
70211	433032	12/03/18		SV	PLY	2		E	E		43.32	X	37.99	-5.33
10037	433423	12/11/18		SV	H60	0		E	E		36.90	X	36.89	-0.01
10025	433216	12/04/18	D02	SV	PFT	2		E	E		0.00	X	0.00	0.00
10196	433355	12/11/18	D02	RD24	H53	0		E	E		10.00	X	10.00	0.00
20034	433053	12/11/18	W01	NEW COMFORT	H60	2		E	E		0.00	X	0.00	0.00
10166	431976	12/11/18		NEW COMFORT	PLP	2		E	E		106.31	X	106.31	0.00
70180	433408	12/11/18		IMAGE	H53	2		E	E		107.31	X	107.31	0.00
70378	433446	12/10/18		ST28	PLY	2		E	E		61.66	X	69.92	8.26
70220	433277	12/11/18		ST28	PLY	2		E	E		75.69	X	83.95	8.26
30114	433047	12/05/18		ST28	PLY	2		E	E		61.72	X	70.06	8.34
10175	433143	12/07/18		NEW COMFORT	P	2		E	E		76.31	X	85.13	8.82
10185	433293	12/10/18		STT7X28	PLY	2		E	E		71.71	X	81.22	9.51
10044	432909	12/10/18		EXEC	P	2		E	E		114.48	X	124.35	9.87
20068	432908	12/10/18		EXEC	P	2		E	E		109.18	X	119.05	9.87
70298	433039	12/05/18		ST28	PLY	2		E	E		98.00	X	107.92	9.92
30053	432910	12/04/18		ASPHERIC-SV	PLY	2		E	E		115.64	X	125.67	10.03
70214	432823	12/11/18		ST28	H53	2		E	E		82.44	X	93.02	10.58
20073	433207	12/12/18		NEW COMFORT	H60	1		E	E		101.49	X	112.21	10.72
10150	432935	12/03/18		SV	H60	2		E	E		122.35	X	133.52	11.17
10158	432938	12/04/18		SV	H60	2		E	E		110.75	X	121.92	11.17
70002	432699	12/04/18		SV	H67	2		E	E		115.49	X	127.32	11.83
70034	432694	12/04/18		SV	H67	2		E	E		115.49	X	127.32	11.83
70055	433228	12/06/18		STT7X28	PLY	2		E	E		120.12	X	131.97	11.85
70271	433050	12/05/18		STT7X28	PLY	2		E	E		126.76	X	139.27	12.51
70191	432764	12/04/18		ST28	H53	2		E	E		136.59	X	150.17	13.58
70054	432761	12/04/18		ASPHERIC-SV	H67	2		E	E		129.07	X	142.83	13.76
80065	432877	12/04/18		ST28	H53	2		E	E		141.11	X	155.02	13.91
70329	433298	12/11/18		NEW COMFORT	P	2		E	E		113.32	X	128.62	15.30
70177	433301	12/10/18		NEW COMFORT	P	2		E	E		117.12	X	132.42	15.30
70236	433367	12/07/18		ASPHERIC-SV	H67	2		E	E		121.06	X	136.98	15.92
70308	433042	12/05/18		SV	H67	2		E	E		111.76	X	127.68	15.92
70107	433302	12/12/18		NEW COMFORT	P	2		E	E		154.88	X	172.52	17.64
70217	432701	12/04/18		SV	H67	2		E	E		177.67	X	195.88	18.21
30087	432909	12/07/18		ASPHERIC-SV	H67	2		E	E		170.17	X	188.38	18.21
70330	433299	12/11/18		NEW COMFORT	PLY	2		E	E		156.11	X	174.47	18.36
70121	433295	12/07/18		NEW COMFORT	PLY	2		E	E		128.01	X	146.37	18.36

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### Price List Comparison - Detail of Differences in Excel (testcomp\_E\_X.csv)

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W
1	TRAY	INV#	DATEOUT	REDOCODE	STYLE	MAT	ARC	SCR	COLC	UVC	#LENSES	SUP	PL	LENS	FRAME	OTHER	SRVCS	POST	DISC	TAX	COAT	TOTAL	
2	10017	433255	12/7/2018		VX PHYSIO	P	RHP				2	E	125.46	0	0	0	0	0	0	0	50.66	176.12	
3	10017	433255	12/7/2018		VX PHYSIO	P	RHP				2	X	125.46	0	0	0	0	0	0	0	53	178.46	Difference: 2.34
4	10184	433272	12/7/2018		SV	PLP					2	E	92.55	0	0	0	2.25	0	0	0	0	94.8	
5	10184	433272	12/7/2018		SV	PLP					2	X	92.55	0	0	0	2.25	0	0	0	0	94.8	Difference: 0.00
6	40027	433338	12/7/2018		SV	H67	RHP				0	E	0	0	0	0	0	0	0	0	42.67	42.67	
7	40027	433338	12/7/2018		SV	H67	RHP				0	X	0	0	0	0	0	0	0	0	45	45	Difference: 2.33
8	70138	433213	12/7/2018		ST35	P	COT				2	E	50.09	0	0	0	2.25	0	0	0	0	52.34	
9	70138	433213	12/7/2018		ST35	P	COT				2	X	55.84	0	0	0	2.25	0	0	0	0	58.09	Difference: 5.75
10	70121	433295	12/7/2018		NEW COMFORT	PLY					2	E	125.76	0	0	0	2.25	0	0	0	0	128.01	
11	70121	433295	12/7/2018		NEW COMFORT	PLY					2	X	144.12	0	0	0	2.25	0	0	0	0	146.37	Difference: 18.36
12	30087	432909	12/7/2018		ASPHERIC-SV	H67	RXP				2	E	112.21	0	0	0	2.25	0	0	0	55.71	170.17	
13	30087	432909	12/7/2018		ASPHERIC-SV	H67	RXP				2	X	128.13	0	0	0	2.25	0	0	0	58	188.38	Difference: 18.21

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## Price List Comparison – All shipped jobs priced current Price list 1 and Price List 2

Price List Comparison

View in Xcel

Price List 1: Compare  to  Price List 2

Price List 1 jobs only. Price when shipped.
  **Include all jobs. Current pricing from Price List 1**

Compare to job cost

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## Price List Comparison - Comparing Pricing to Job Cost (Jobs shipped on Price list 1)

Price List Comparison

View in Xcel

Price List 1: Compare  to  Price List 2

Price List 1 jobs only. Price when shipped.
  Include all jobs. Current pricing from Price List 1

**Compare to job cost**

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### Price List Comparison - Comparing Pricing to Job Cost

TRAY	INV#	DATEOUT	REDCODE	STYLE	MAT	#LENSES SUP	#LENSES BRK	SHIPPED PL	PL	PRICE	COST	BRK COST	MARGIN
10019	432445	12/03/18		IMAGE	PRY	2	1	E	E	126.72	45.00	15.00	81.72
30106	432874	12/04/18		ST35	TRN	2	0	E	E	126.60	39.66	0.00	86.94
81638	432824	12/04/18		SV	F	2	0	E	E	89.72	2.64	0.00	87.08
70297	433211	12/05/18		ADAPTAR	FLY	2	0	E	E	97.65	9.98	0.00	87.67
70220	432974	12/03/18		SV	FLY	2	1	E	E	95.42	7.50	2.50	91.92
70298	433039	12/05/18		ST28	DLY	2	0	E	E	98.00	4.68	0.00	93.32
70191	432764	12/04/18		ST28	H53	2	2	E	E	136.59	30.00	19.00	98.59
10150	432938	12/04/18		SV	H60	2	0	E	E	110.75	11.36	0.00	99.39
70002	432699	12/04/18		SV	H67	2	0	E	E	115.49	15.20	0.00	100.29
70034	432694	12/04/18		SV	H67	2	0	E	E	115.49	15.20	0.00	100.29
70308	433042	12/05/18		SV	H67	2	0	E	E	111.76	11.36	0.00	100.40
80122	432955	12/05/18		SV	FLY	2	0	E	E	103.39	2.10	0.00	101.29
70350	432426	12/03/18		ASPHERIC-SV	PLP	2	0	E	E	127.77	26.08	0.00	101.69
30053	432910	12/04/18		ASPHERIC-SV	FLY	2	0	E	E	115.64	11.50	0.00	104.14
10171	432707	12/03/18		SV	TPY	2	0	E	E	148.58	35.60	0.00	112.98
70054	432761	12/04/18		ASPHERIC-SV	H67	2	0	E	E	129.07	15.59	0.00	113.48
10150	432935	12/03/18		SV	H60	2	0	E	E	122.35	7.88	0.00	114.47
11223	433319	12/05/18		ST28	TRN	2	0	E	E	116.52	0.00	0.00	116.52
70271	433050	12/05/18		ST7X28	FLY	2	0	E	E	126.76	8.50	0.00	118.26
20076	432937	12/03/18		NEW COMFORT	T60	2	0	E	E	201.46	81.56	0.00	119.90
30051	432634	12/05/18		ID SCREEN	D53	2	0	E	E	227.00	106.23	0.00	120.77
80065	432877	12/04/18		ST28	H53	2	0	E	E	141.11	19.00	0.00	122.11
30119	432840	12/04/18		SV	TRN	2	0	E	E	145.47	22.36	0.00	123.11
70026	432398	12/04/18		ADAPTAR	F	2	2	E	E	143.09	19.96	9.98	123.13
10194	432813	12/03/18		SV	TPY	2	0	E	E	159.32	35.38	0.00	123.94
70319	432962	12/04/18		VX ELLIPSE	PLP	2	0	E	E	211.38	85.00	0.00	126.38
70396	432913	12/04/18		AUTO III 15	F	2	0	E	E	272.35	138.45	0.00	133.90
10088	432803	12/05/18		ST7X28	TRN	2	0	E	E	181.39	43.46	0.00	137.93
30089	433083	12/05/18		PHYSIO W3+	FLY	2	0	E	E	274.45	131.47	0.00	142.98
30050	432843	12/04/18		VX PHYSIO DRX	FLY	2	0	E	E	199.10	55.60	0.00	143.50
80050	432589	12/03/18		VX PHYSIO	FLY	2	0	E	E	201.08	57.00	0.00	144.08
10085	433123	12/05/18		NEW COMFORT	TRN	2	0	E	E	216.58	71.72	0.00	144.86
80182	433099	12/03/18		SV	FLP	2	0	E	E	148.70	0.00	0.00	148.70
80083	432754	12/03/18		ST28	SPY	2	1	E	E	199.36	47.70	15.90	151.66
20014	432461	12/04/18		IMAGE	H53	2	0	E	E	196.50	35.00	0.00	161.50
70217	432701	12/04/18		SV	H67	2	0	E	E	177.67	15.20	0.00	162.47
10025	432739	12/03/18		ST28	DLP	2	0	E	E	193.96	29.00	0.00	164.96
30015	433002	12/04/18		VX PHYSIO DRX	FLY	2	0	E	E	199.10	32.23	0.00	166.87
70332	432914	12/04/18		NEW COMFORT	TPY	2	0	E	E	254.52	78.62	0.00	175.90
70128	432965	12/05/18		VX PHYSIO	TRN	2	0	E	E	261.66	84.60	0.00	177.06
20052	432593	12/03/18		NEW COMFORT	H67	2	0	E	E	235.30	57.84	0.00	177.46
20054	432708	12/04/18		IMAGE	T53	2	0	E	E	256.45	67.26	0.00	189.19
70142	432527	12/03/18		VX PHYSIO	H67	2	0	E	E	310.81	71.26	0.00	239.55

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## Editing the Archive Report

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Archive Reporter

Report: RXPT Title: Price List Created: 03/09/22 (@@) Modified: 03/09/22 (@@) Last Run: 03/14/22 11:51:20

Description: Comparison Report

Date Range: PW Previous Week From: 11/23/20 To: 11/25/20

Job Inclusion:
 

- Rx Debits
- Stock Debits
- Rx Credits
- Stock Credits
- Rx Adjustments
- Edit Problems
- Canceled Orders
- Test Acct Jobs
- Omit No-use Jobs

Include formula: **BILLTO**

Omit formula:

Ship-to Account:

Data Field Viewer

Formula Editor:
 

- BILLTO
- BILLACCT=[1]

Output Formatting:
 

- Delimiter: No Delimiter
- Lines/Page:
- Compression: Standard
- Excel Format
- Account Labels

Show: **DETAIL** show Details only. No Totals and no Headings

Sort Output By:

Sort	Param	Label	Break	Order
PLIST		Plist		
SHIPDATE		Ship date		

Data to Include:

Data Name	Par...	Heading 1	Hea...	For...
IPSTATUS		Ipstat		4
INVNUM		Invnum		8
TRAYNUM		Tray		8
ENTRDATE		Date in		12
LENSTYLE		Style		
LENSMAT		Material		
ARCOAT		ARC		
SCRCOAT		SCR		
COLCOAT		COLC		
UVCOAT		UVC		
LENSSUP		LENSSUP		
LENSBRKN		LENSBRKN		
LENSPRC		LENSPRC		
FRMPRC		FRMPRC		
SRVPRC		SRVPRC		
POSTPRC		POSTPRC		
DISCOUNT		DISCOUNT		
TAX		TAX		

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Archive Reporter

Report: RXPT Title: Price List Created: 03/09/22 (@@) Modified: 03/09/22 (@@) Last Run: 03/14/22 11:51:20

Description: Comparison Report

Date Range: PW Previous Week From: 11/23/20 To: 11/25/20

Job Inclusion:
 

- Rx Debits
- Stock Debits
- Rx Credits
- Stock Credits
- Rx Adjustments
- Edit Problems
- Canceled Orders
- Test Acct Jobs
- Omit No-use Jobs

Include formula:

Omit formula:

Ship-to Account: **1234**

Data Field Viewer

Formula Editor:

Output Formatting:
 

- Delimiter: No Delimiter
- Lines/Page:
- Compression: Standard
- Excel Format
- Account Labels

Show: **DETAIL** show Details only. No Totals and no Headings

Sort Output By:

Sort	Param	Label	Break	Order
PLIST		Plist		
SHIPDATE		Ship date		

Data to Include:

Data Name	Par...	Heading 1	Hea...	For...
IPSTATUS		Ipstat		4
INVNUM		Invnum		8
TRAYNUM		Tray		8
ENTRDATE		Date in		12
LENSTYLE		Style		
LENSMAT		Material		
ARCOAT		ARC		
SCRCOAT		SCR		
COLCOAT		COLC		
UVCOAT		UVC		
LENSSUP		LENSSUP		
LENSBRKN		LENSBRKN		
LENSPRC		LENSPRC		
FRMPRC		FRMPRC		
SRVPRC		SRVPRC		
POSTPRC		POSTPRC		
DISCOUNT		DISCOUNT		
TAX		TAX		

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Thank You!