



TABULAR PRICING

Menu option ~339~



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OVERVIEW

- Lens Price Selector
- Schedule Editing
- Service Codes Management
- New Pricelist Dialog
- VSP Pricing by Service Code
- Package/Preferred Pricing
- Wild Cards and Product Classes
- Pricing Maintenance



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LENS PRICE SELECTOR



Price List Editor

File Coats Tints Colors Services S

Lens Price Selector

PL Mat

Price List

Price Lists

- C1
- AK

Materials

Materials

- Z67
- Z60
- TCH
- PL6
- P74
- P60
- P67
- C67
- TTR
- T70
- T74
- T60
- T67
- AK
- AK
- AK
- AK
- AK
- AK
- AK

Styles

Styles

- ULTRA-SV
- TEGRA-SV
- SV WRAP
- SEIKO MX-SV

C1	TPV	SV
C1	TPV	SV
C1	TPV	SV
C1	TRN	SV
C1	TRN	SV
C1	TRN	SV
C1	TRN	SV
AK	B67	KDK PRECISE PB
AK	B67	KDK PRECISE S PB
AK	B74	KDK PRECISE S PB
AK	B74	KDK PRECISE S PB
AK	BLV	KDK PRECISE S PB
AK	BLV	KDK PRECISE S PB
AK	BLV	KDK PRECISE S PB

Colors


Colors

- 450

- ✓ Filter results of tabular pricing main display list
- ✓ Obeys order determined by user, instead of resorting alphabetically

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BATCH CONVERT



- Converts selected price list, material, style and color combinations results to use the new schedule definition
- Often used to convert an entire pricelist

Price List

Price Lists

- IP

Materials

Materials

- PLY

Styles

Styles

Colors

Colors

Batch Convert Schedule

Schedule Type

New Value

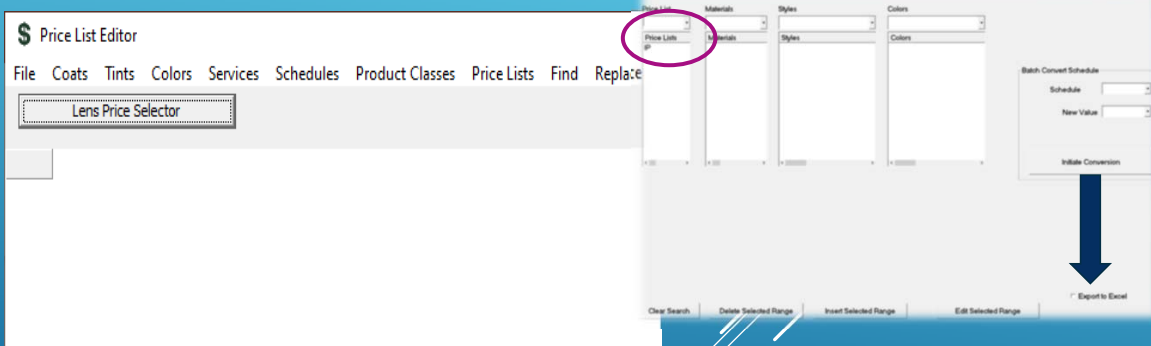
Initiate Conversion

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EXPORT OF BASE PRICES



- Use the Lens Price Selector to Export to Excel
- Work outside of DVI to update pricing!!

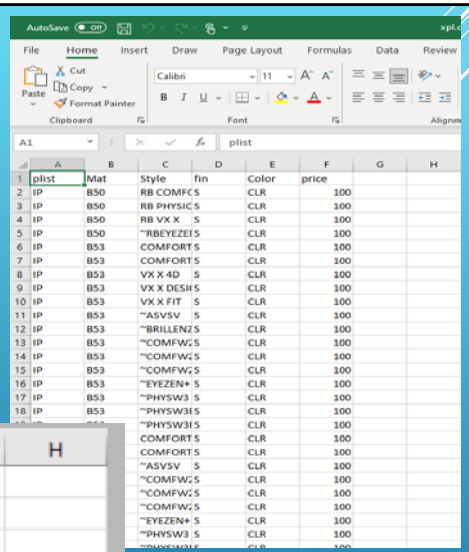


	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S
1	PL	Mat	Style	Color	F	Sz	Sphere	Compound	Deduct	Pow	Prs	Osz	Add	Bcv	Tnt	Cot	Edg	Frm	Hrd
2	IP	B50	RB COMFORT A CLR	S			100				1	1		1	20	1			
3	IP	B50	RB PHYSIO W3-CLR	S			100				1	1		1	20	1			
4	IP	B50	RB VX X CLR	S			100				1	1		1	20	1			

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IMPORT OF BASE PRICES

- Format the Excel sheet to have the headers
- **PLIST MAT STYLE FIN COLOR PRICE**
- Update the pricing
- price = sphere price



	A	B	C	D	E	F	G	H
1	plist	Mat	Style	fin	Color	price		
2	IP	B50	RB COMFCS	CLR		100		
3	IP	B50	RB PHYSICS	CLR		100		

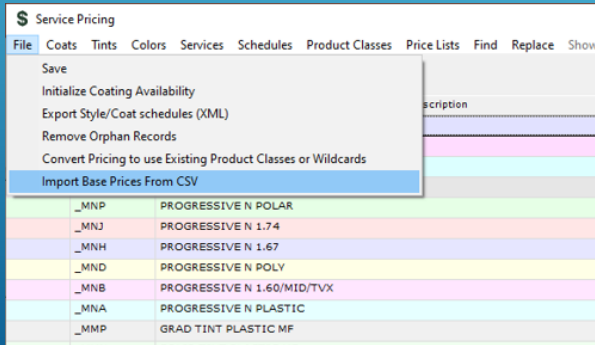


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IMPORT OF BASE PRICES



- File ➡ 'Import Base Prices From CSV'
- You can use this to insert a new price list or update an existing price list

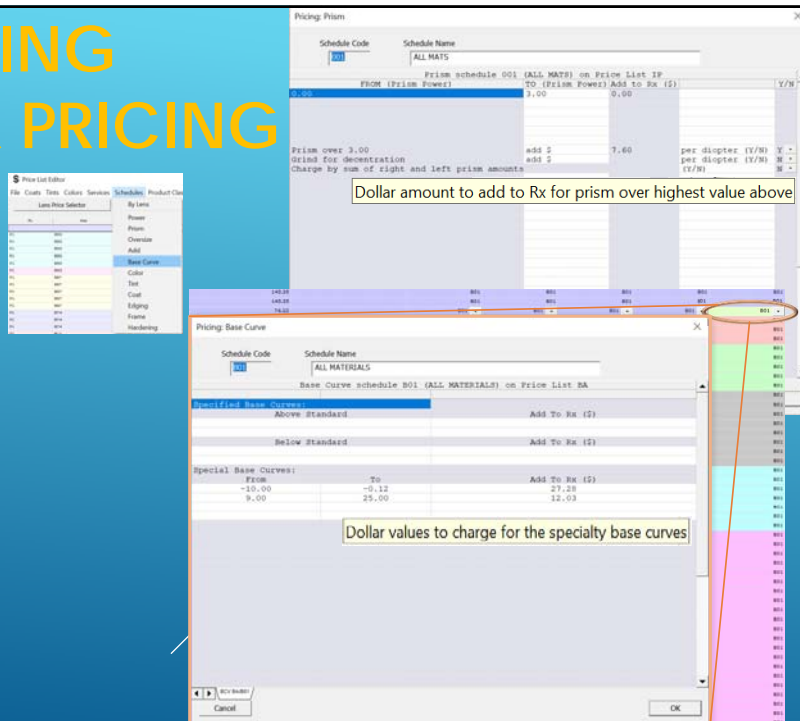


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SCHEDULE-EDITING FROM TABULAR PRICING

All schedules are now editable directly from tabular pricing in graphical-user dialogs

- Double click on schedule row when displaying all schedules
- Double click on the schedule cell when displaying schedules by lenses
- Tooltips for help



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SERVICE CODE EDITOR DIALOG

- Create new service codes – populates defaults in required fields
- Modify existing service codes
- Jump to service formula dialog
- Searchable Rx functions



The screenshot shows the 'Service Code Editor' dialog box. On the left is the 'Job Inclusion Criteria' section with a table of 12 rows for selecting job fields, lens types, and operators. The main form includes fields for 'Code', 'Price List', 'Description', 'Rx Function', 'Redo Type', 'Price', 'Quantity', 'Price Component', 'Charge Type', 'Print Location', 'Job Type', 'Copy', 'Help', and 'Checks'. A 'Create Formula' button is circled in yellow. A callout box in the top right corner displays a sample of search results for 'Rx Functions', listing various codes and their descriptions.

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SERVICE CODE EXPORT

- Export all services to .CSV file via menu in tabular pricing
- Builds and automatically opens in Excel

The screenshot shows the 'Price List Definitions' window with a menu open. The menu items are: 'Select Service', 'All Services', 'Redundant Services', 'Global Services', 'Add New Service', 'Blank PL Services', and 'Export to .CSV'. The 'Export to .CSV' option is highlighted with a blue selection bar. The background shows a 'Lens Price Selector' window with a table of price list entries.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U
1	Plist	Code	Description	Price	Qty	Cmp	Prn	Func	Chg	Rdo	JT	Hlp	Cpy	Chk	Chk	Chk	Chk	Modified	Mod By	Actv	Form
2		****	*****		0	M	B		M		R	Y									
3		1007	1007 DROP SHIP TO 1007		0	L	B		508 M		R	Y									3/7/2022 @@
4		1021	1021 DROP SHIP TO 1021		0	L	W		508 M		R	Y									3/7/2022 @@
5		1032	1032 DROP SHIP TO 1032		0	L	B		508 M		R	Y									3/7/2022 @@
6		1039	1039 DROP SHIP TO 1039		0	L	B		508 M		R	Y									3/7/2022 @@



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PRICELIST EDITING DIALOG



FD - OPTICIANS PRICING

Description: OPTICIANS PRICING

Regular Uncut Industrial

Default price list: []

Sphere Pricing Transpose

Styles use finished lens size

Postage Charge: 0

Deduct for uncut: 0

Frame price list: A

Net price list component: T

Price List Group: []

Note: (MT 04/26/2021)
D28 in P and PLY

Invoice Message: [] Use Global Invoice Message

Itemize (print charges separately)

Power Color AR Coat Scratch Coat UV Coat Tint Tint Supplied Frame

Pitom Tint

Oversize Coat

Add Edge

Base curve Frame material / type

Thick blank Harden / test

Uncut

Send cost as price Include color in base price

OK Cancel

Plist	Description	Type	Dflt
13	Definity 3/3 Plus 01/22		R
15	GROSS		R
16	NET		R
AK	KODAK PRICING 2021		R
B1	# 155		R
BA	CENTER SPECIAL		R AB
C1	STOCK LENS 1		R
C2	STOCK LENS 2		R
C3	STOCK LENS 3		R
CA	COAT CHECK		R
CE	XXX		R
CF	STOCK LENS PRICING		R
CK	KIDS		R
CO	IDEAL SPECIAL PRICE		R
C5	CONSULT PRICING		R
CZ	COAT STOCK		R
DE	EYE DR SPECIAL		R
DN	DIGITAL PACKAGE		R
EE	INSURANCE 1		R
ET	EVELENS		R

Right-click context menu:
 Display / Edit
 Copy
 Insert
 Delete
 Import
 Export
 Excel Report

Rt Click on a pricelist (row) and select Display/Edit or Insert

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VSP PRICING BY SERVICE CODE



- Requires some setup by DVI
- Product pricing is then handled by service codes for style, material/color, and most add-ons
- Service codes automatically populate on incoming orders
- Cuts down on the number of line items needing to be maintained in Tabular Pricing

Base Curve	MISz	Coats Fact / Lab	Seg In / Down	BHk	Price
R					
L					
Coats Tint Tint					
TSE					
Stat	Frame	Mfr	Price	Shape	
L	VB TILLY	MCGE			
Color	DESERT FLORAL	TLen	195	TTyp	SKUL
Eye	53	Br	17	Etyp	HB
DBL		Circ		FMal	METL
		Box	59.5	FTyp	ST
A1		EL		Pat	
B1		EL		A2	B2
		EL		R2	Ax2
Services		Service	R/L/P	Service Descriptions	
-SQV	-SPR	-Red			

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VSP PRICING BY SERVICE CODE



- There are 3 main service codes that handle the base lens pricing

File	Coats	Tints	VT1	VSP SV BASE CHARGE	Show/Hide Columns	Bump	Tax Tables			
Plist	Code				Price	Qty	Cmp	Prn	Func	C
	VT*		VT2	VSP MF BASE CHARGE						
	VT1		VT3	VSP MF + BASE CHARGE	11.15		L	I		M
	VT2				21.60		L	I		M
	VT3				31.50		L	I		M
	VT*				0.00					

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VSP PRICING BY SERVICE CODE



- These service codes activate according to formulas maintained by the lab.

VT1	VSP SV BASE CHARGE
VT2	VSP MF BASE CHARGE
VT3	VSP MF + BASE CHARGE
VT*	VSP MF + BASE CHARGE



Formula Editor (Pricelist: [1], Service Code: [VT1])

Job Inclusion Criteria	Job Field	Operator	Value(s)
1	[Lens Type	=	SV
2	[Lens Type	<=	CA
3	[Lens Style (can be wild	=	SYNC*UNITY-REL*
4	[
5	[
6	[
7	[
8	[
9	[
10	[
11	[
12	[

Formula (e.g. "(1 | 2) & 3")
 [1&2]

Cancel Clear Item # Clear All Fields

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VSP PRICING BY SERVICE CODE



- Other service codes handle the progressive tiers as well as most add-ons by keying off product codes contained in the Eyefinity job file.

_MQP	MIRROR SOLID AND GRAD MF
_MQP	MIRROR SOLID AND GRAD MF
_MQQ	SRC A MF
_MQQ	SRC A MF
_MQR	SKI TYPE COATING MF
_MQR	SKI TYPE COATING MF
_MQS	SRC B MF
_MQS	SRC B MF
_MQT	C CAT AR COATING MF
_MQT	C CAT AR COATING MF
_MQV	D CAT AR COATING MF
_MQV	D CAT AR COATING MF
_MRM	OVERSIZE 61+ MF
_MRM	OVERSIZE 61+ MF
_MSH	PRESS ON PRISM MF
_MSH	PRESS ON PRISM MF
MSQ	EDGE COAT MF

Benefit: SIGNATURE
 service IA
 service ID
 service QV
 service BV
 Comment: L064

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PREFERRED PRICING




USED FOR:

- * Account-specific pricing
- * New accounts (limited time pricing)
- * Product package pricing
- * Seasonal promotions

**Very easy to track in the
Account Master List View!!**

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PACKAGE/PREFERRED PRICING



RX Pricelists

Regular: VS

Frame:

Uncut: VS

Industrial: VI

RxWizard:

Stock Pricelists

Lens:

Frame:

Misc:

Package/Preferred Pricelists

C2	VD				

Default Job Type: Stop

Comm Setup:

Services:

Tax: Tables:


County Tax D:

State Tax D:

- * Package price lists are specified in the account master.
- * Selection is based on Left to Right order

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PACKAGE/PREFERRED PRICING



RX# 60092421 **PATIENT** EYEF **PLD INV.#** 237177

AA*****03/30/22 09:44A

503-231-6606 VS>C2 @ 3g

*REP*02/09 WS22

SHIP TO:

KARA NEBRASKA OPTICAL OD

6805 SE MILWAUKEE

PORTLAND NE 01702

RX ONLY

ACCOUNT 249519 VS>C2 PATIENT

KARA NEBRASKA OPTICAL OD LAJQ, SRETW

6805 SE MILWAUKEE

PORTLAND NE 01702

	SPHERE	CYL	AXIS	DIST	NEAR	PRISM (U/O)	PRISM (U/D)	
R	+1.50	-1.00	100		60.0			
L	+2.00	-1.00	80		60.0			
	BASE	COLOR	TINT	COAT	SIZE	OCHT	THK	COATINGS
R	4.50	CLR						
L	4.50	CLR						
	MAT	LENS STYLE	ADD	SGHT				
R	P	SV					5.85	
L	P	SV					5.85	

REGULAR PLASTIC/CR39

- * Default price list is VS but this job fits within the criteria for the C2
- * Also noted on the invoice

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Product Classes (WSR)



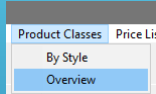
- ▶ Product Classes create a single pricing line item for identically priced items
- ▶ For example, if the Accolade Freedom and the Kodak Unique are sold at the same price, then they can be members of the same product class even though they have completely different names and manufacturers.

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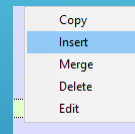
PRODUCT CLASS SETUP



- ▶ Select "Product Classes" → "Overview" in Tabular Pricing to define the product class name and description



- ▶ Right-click the table and choose "Insert"



- ▶ Define your product class code name, description and whether it belongs to a "price list group" (more on this shortly), and click "OK"

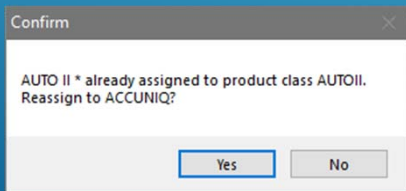
The 'Add Product Class' dialog box contains the following fields:

- Price List Group: A dropdown menu.
- Code: A text input field containing 'ACCUINIQ'.
- Description: A text input field containing 'ACCOLADE AND UNIQUE (AND OTHERS)'.
- Buttons: 'Cancel' and 'OK'.

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Product Classes (WSR)

- ▶ Next, right-click on the newly defined product class and choose "Edit"
- ▶ Select the styles to include in the product class from the list. Use the "Style Filter" to mask down to the styles to be included. Multiple styles can be selected
- ▶ BUT if a style is already in the system under a different product class, the system warns



The screenshot shows four instances of the "Product Class [ACCUNIQ]" configuration window. Each window has a "Style Filter" field and a "Lens Style" list. The "Style Filter" values are: empty, "acco()", "kodak uni()", and "auto()". The "Lens Style" lists contain various options with checkboxes. For example, the first window has "ACCOLADE FREEDOM" checked, while the second has "KODAK UNIQUE" and "KODAK UNIQUE *" checked. The third and fourth windows have "AUTO II *" and "AUTO II 11" checked. A context menu is visible over the top right of the windows, with options: Copy, Insert, Merge, Delete, and Edit.

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Product Classes (WSR)

- ▶ Price the class as you would a single style (e.g. copy)

The screenshot shows the "Price List Schedules - A1" interface. At the top, there are tabs for "File", "Coats", "Tints", "Colors", "Services", "Schedules", and "Product Classes". Below the tabs is a "Lens Price Selector" table with columns: PL, Mat, Style, Color, and F. The table contains several rows, all with "A1" in the PL column and "AUTO II *" in the Style column. A context menu is open over the table, showing options: "Copy Range", "Propagate Lens across price", "Insert Row", and "Delete Range". To the right, a "Specify Destination" dialog box is open, with the following fields: Price List (A1), Material, Style (~ACCUNIQ), Fin/Semi, Color, and Size. The dialog box has "Cancel" and "OK" buttons at the bottom.

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Product Classes (WSR)



- ▶ Product classes appear with a leading tilde "~", and will display the members in a tool-tip when the mouse pointer is held over the class name

Price List Schedules - A1

PL	Mat	Style	Color	F	Sz	Sphere	Deduct
A1	B	~ACCUNIQ	CLR	S		136.71	
A1	PLV	~ACCUNIQ	CLR	S		134.10	
A1	TRN	~ACCUNIQ	TBN	S		193.35	
A1	TRN	~ACCUNIQ	TGN	S		193.35	
A1	TRN	~ACCUNIQ	TGY	S		193.35	
A1	TRN	~ACCUNIQ	TVG	S		231.46	
A1	TRN	~ACCUNIQ	XTB	S		203.65	
A1	TRN	~ACCUNIQ	XTG	S		203.65	

Product class ACCUNIQ contains the following styles:

- ACCOLADE FREEDOM
- KODAK UNIQUE
- KODAK UNIQUE *
- KODAK UNIQUE 13
- KODAK UNIQUE 14
- KODAK UNIQUE 15
- KODAK UNIQUE 16
- KODAK UNIQUE 17
- KODAK UNIQUE 18
- KODAK UNIQUE DS
- ACCOLADE FREEDOM
- AUTO II *
- AUTO II 11
- AUTO II 13
- AUTO II 15
- AUTO II 18
- AUTOGRAPH II

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Product Classes (WSR)



- ▶ Creating product classes for different price lists to reflect different (but similar) product availability to your customer by price list is the key point
- ▶ Copy ACCUNIQ from the Product Classes Overview screen to the second price list group (in this case "A")

Enter destination product class

Price List Group
A

Code
ACCUNIQ

Description
ACCOLADE AND UNIQUE ONLY

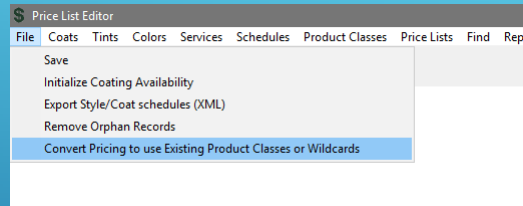
Cancel OK

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WILDCARDS



- ▶ One-click conversion
- ▶ Creates groups for all styles with multiple entries for corridor lengths, detract adds, etc.
- ▶ For example four redundant entries for EYEZEN+ 0, EYEZEN+ 1, EYEZEN+ 2, & EYEZEN+ 3 Become one line item for EYEZEN+ *

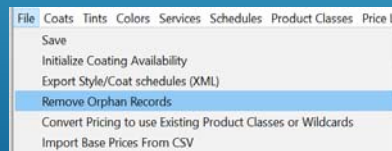
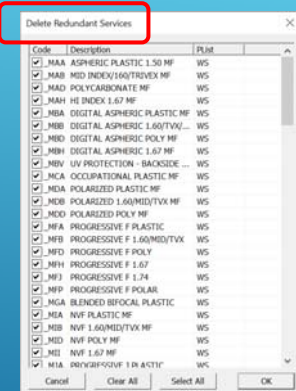
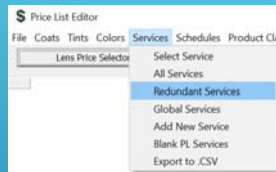


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PRICING DATABASE PRUNING AND MAINTENANCE TOOLS



- ▶ Redundant Services Tool – Find and delete redundant services
- ▶ Remove orphan schedule records



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