Frames

Dan Lundberg
Daniel Ellis
Josh Bingenheimer

1

Frames Data / DVI

- Collections Identified

- Full Inventory Records with UPC

- Download Pricing (wholesale list)

- Rimless edgeable and/or drillable

- All Hide-a-Bevel accurate shapes

- Wrap / Z-Tilt

2

Frames Data / DVI

- Available Frames: 60,000

- Grooved Rimless: 4000 (edgeable)

- Drilled Rimless: 3800 (edgeable drillable)

- All Major Safety Frames: 625

3

Frames Data / DVI

- Subscription: $1995 a year – single site

- Contact: Candi Dooley - cdooley@jobson.com

4

Frames Data/DVI Interface

•Frame manufacturers with drill coordinates
•Are we working with your vendor? If not, lets do it!

Charmant   Tuscany Eyewear   Mcgee Group

Imagewear   Marchon   GOTTI   Kering Eyewear

Rodenstock   Zylowear   Modo Eyewear

Kasperek   SD Eyes   Lindberg

Altair   Silhouette

5

Use Frame Type EB with Shapes

• Eliminates entry in L-Box field

Stat	Frame		Mfr	Price
N	EW		SILH	
Color		TLen	TTyp	
Eye 51	Br 19	Etyp D4	FMat METL	FTyp ST
DBL	Circ	Box 53.0 L	Pa	

Stat	Frame		Mfr	Price
N	EW		SILH	
Color		TLen	TTyp	
Eye 53	Br 19	Etyp D4	FMat METL	FTyp EB
DBL	Circ	Box	Patt	

• Scaled sizes are entered in the eye-size field

• Drill coordinates are adjusted with size

6
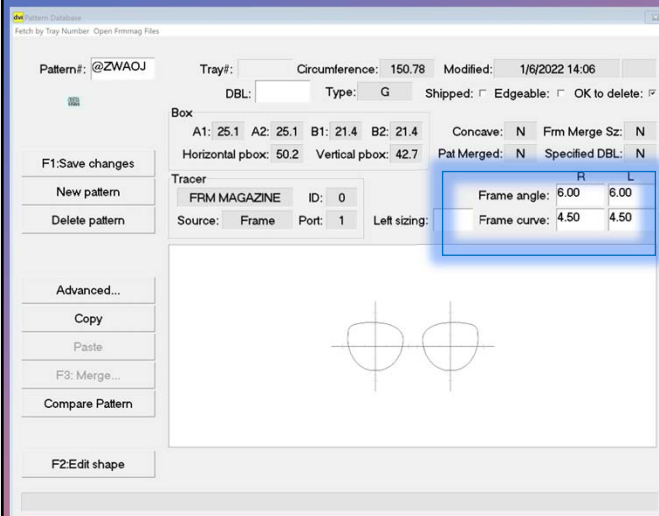
Use Frame Type EB with Shapes

•Invoice displays correct eye-size

FRAME DESCRIPTION
ENCLOSED(TC)
EW
SILH
EYE: 53 BR: 19

7

New with your TracingPoints Subscription

•Wrap and Z-Tilt now included in your TracingPoints data

Pattern#: @ZWAOJ Tray#: Circumference: 150.78 Modified: 1/6/2022 14:06
DBL: Type: G Shipped: ☐ Edgeable: ☐ OK to delete: ☑

Box
A1: 25.1 A2: 25.1 B1: 21.4 B2: 21.4 Concave: N Frm Merge Sz: N
Horizontal pbox: 50.2 Vertical pbox: 42.7 Pat Merged: N Specified DBL: N

Tracer
FRM MAGAZINE ID: 0
Source: Frame Port: 1 Left sizing:

	R	L
Frame angle:	6.00	6.00
Frame curve:	4.50	4.50

F1:Save changes
New pattern
Delete pattern
Advanced...
Copy
Paste
F3: Merge...
Compare Pattern
F2:Edit shape

• Side Shield catalog available with fronts and temples too!
  • Contact DVI for implementation

8

4

Ordering Side Shields with Frames

• Side shield is added to the Rx via service code
• Frame and side shields are short ordered together
• Side shields are combined into frame PO

SETUP

• Define Inventory category in <3522> Misc Items Prices and Counts

• Combine Misc and Frame PO into one!
<4811> DVISETUP > ALT+F6 Misc Inventory
Set 'Order Frame Items via Frame PO' to 'Y'

9

Ordering Side Shields with Frames

• Service code with Rx Function 528 is applied to the job in one of two ways
  1. Service code with description blank allows any misc item to be added in the service description field.

10

5

Ordering Side Shields with Frames

1. Applied to Rx with item in Service Description

Service	R/L/P	Service Descriptions
MISC		C105

11

Ordering Side Shields with Frames

2. Service code is created with misc item in the description

Add Service

Code	Price List
C105	

Description		Rx Function	Redo Type
C105		528 ?	

Price	Quantity	Price Component	Charge Type	Print Location
15.00		M	M	B

Job Type	Copay	Help
R		Y

Checkoffs

Create Formula   Activate / Deactivate

Cancel   Save and Close

12

Ordering Side Shields with Frames

1. Applied to an Rx

Applied to Frame

Services
C105

Services C105

13

Ordering Side Shields with Frames

Frame and Side Shields are short ordered together

Ordering Side Shields with Frames

- Side Shields are combined into Frame PO

QOrd	QRcv	MF	Name	Color	Eye	Bridge	UPC
1	0	TITM	C105	C105-CLEAR			731613149984
1	0	TITM	SW06	(BLK) BLACK/YELL	57	16	731613184480

15

New Frame Pricing Export/Import

Build Frame Price Lists from an Xcel Spreadsheet
- Simplifies high-speed keying of prices and costs
- Sort by items of <u>like</u> pricing:
  - MFR
  - Collection
  - Frame Name
  - Cost
  - Price
- Change prices/costs by SEARCH/REPLACE

A powerful tool!

16

New Frames Price List Export /Import

#	MFR	Name	Collection	Temples	Cost	A	BR	CM	HV	X
2	ARMO	5000	BASIC	SKUL	12.7	25	17.4	25	12.7	
3	ARMO	5003	BASIC	SKUL	12.4	25	15	25	12.4	
4	ARMO	5004	BASIC	SKUL	12.7	26	18	29	12.7	
5	ARMO	5005	BASIC	SKUL	12.7	26	18	29	12.7	
6	ARMO	5006	BASIC	SKUL	12.7	26	18	29	12.7	
7	ARMO	5008	BASIC	SKUL	12.7	26	19	29	12.7	
8	ARMO	6001	WRAPRX	SKUL	18	33	21	36	18	
9	ARMO	6002	WRAPRX	SKUL	18	33	26.4	36	18	
10	ARMO	6003	WRAPRX	SKUL	37.4	75	42.4	75	37.4	
11	ARMO	6004	WRAPRX	SKUL	26.4	45	29.4	45	26.4	
12	ARMO	6005	WRAPRX	SKUL	15.4	31	21	31	15.4	
13	ARMO	6006	WRAPRX	SKUL	15.4	31	21	31	15.4	
14	ARMO	6007	WRAPRX	SKUL	15.4	31	21	31	15.4	
15	ARMO	6008	WRAPRX	SKUL	15.4	31	21	31	15.4	
16	ARMO	6009	WRAPRX	SKUL	26.4	45	25	45	26.4	
17	ARMO	6010	WRAPRX	SKUL	15.4	31	21	31	15.4	
18	ARMO	6011	WRAPRX	SKUL	15.4	31	21	31	15.4	
19	ARMO	6012	WRAPRX	SKUL	15	30	21	30	15	
20	ARMO	6013	WRAPRX	SKUL	15.4	31	21	31	15.4	
21	ARMO	6014	WRAPRX	SKUL	26.4	45	29.4	45	26.4	
22	ARMO	6015	WRAPRX	SKUL	21	40	25	40	21	
23	ARMO	6016	WRAPRX	SKUL	21	40	25	40	21	
24	ARMO	6017	WRAPRX	SKUL	18	33	26.4	36	18	
25	ARMO	6018	WRAPRX	SKUL	18	33	26.4	36	18	
26	ARMO	7011	METRO	SKUL	21	42	26	42	21	
27	ARMO	7109	METRO	SKUL	30	60	40	60	30	
28	ARMO	7403	METRO	SKUL	21	40	25	40	21	
29	ARMO	7404	METRO	SKUL	21	40	25	40	21	
30	ARMO	7405	METRO	SKUL	25	50	30	50	25	
31	ARMO	7500	METRO	SKUL	26.2	43	28	43	26.2	
32	ARMO	7501	METRO	SKUL	26.2	43	28	43	26.2	
33	ARMO	7901	METRO	SKUL	29.4	50	32.4	50	29.4	
34	ARMO	8000	METRO	FLEX	46	92	51	92	46	
35										

17

New Frames Price List Import: The Steps

From the Main Menu:
- 3 - 2 -1
- 1. Frame Data
- Click on **File**
- Select: **Price List Export**

- Generate an Xcel spreadsheet: **FramePriceExport.csv**

Saved on the VISION drive

Open: i:\vision**FramePriceExport.csv using Xcel** *
- Sort, delete, search / replace as desired
- Add a new pricing column if required
- Key in your new prices or cost
- Save on i:\vision using the same name: **FramePriceExport.csv**

*create a backup copy before editing to be safe

18

New Frames Price List Import: The Steps
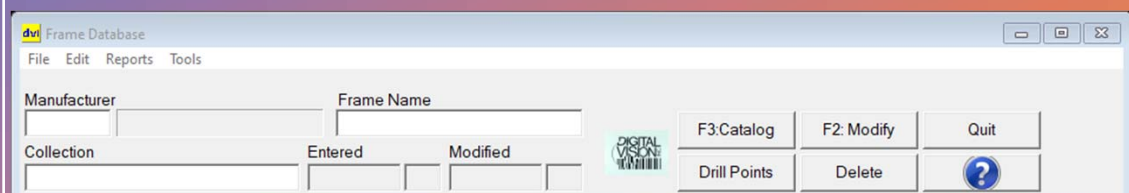
Go back into the Frame Data program (3,2,1,1)
- Click on **File**
- Select: **Price List Import**

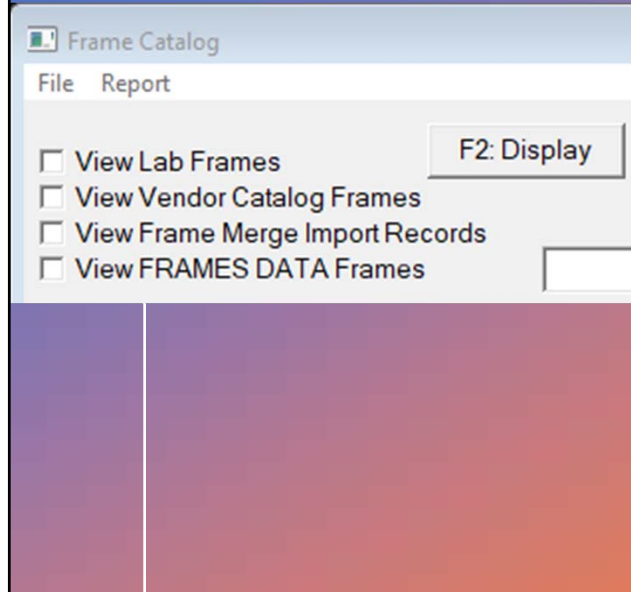Voila! New Prices and Costs are loaded

19

New Frames Import tools

- All frames are now imported through the Frame Catalog view
  - <3221> Frame Database
    - F3 Catalog

20

New Frames Import tools

Frame Import catalogs

- View lab frames
    - Frames the lab has imported in their database
- View Vendor Catalog Frames
    - Lindberg and Silhouette data (available to all labs)
- View Frame Merge Import Records
    - DVI lab to lab import-export tools
- View Frames Data Frames
    - Access to TracingPoints subscription

21

New Frames Import tools

- Use the Filter Row and wildcards for narrowing your search
- F2 Displays search results   • Not finding the frame you're looking for? Email us frames@thedvi.com

22

New Frames Import tools

- File>Import Frames to import selected frame

Importing Data for 8 frames

What to import....

Import all data and auto-resolve conflicts in preference to imported data ☐

Inventory ☐   Tracings ☐   Services ☐

Prices ☐

Destination price list for
A

☐ Preserve edge types

Cancel   OK
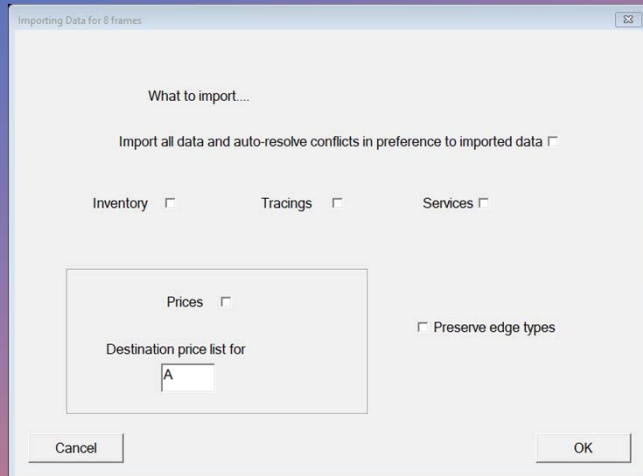
- Import and overwrite all existing data
  - Services (Lab to Lab Import)
  - Preserve Edge Type (INCL vs. HB)
- Inventory   • Tracings/Drill coordinates
- MSRP and Price list location

Select an option without overwriting the whole frame!

23

Frame Direct Ordering

Frame direct ordering is the ability to short order frames for Rxs on behalf of your accounts and have the frame vendor bill the account directly using the account's account number with the vendor.

24

Frame Direct Ordering

•Establish account number mappings for vendors
•Mark frames to be ordered using the P frame status in Rx Entry
•Generate and send short orders

25

Frame Direct Ordering

•Define frame order bill-to account number in account master <3411>

26

Rx Entry

•Use the P frame status in Rx entry to bill the account directly.

27

Generate Purchase Orders

•Generate frame short orders as normal

28

Documentation

• "File Maintenance -- Frames" ➡ "Frame Direct Ordering"

29

Calibration Frame

- Worked with Zyloware to identify a good frame to calibrate from
- Purchase a SL M202 52/18 METL frame from DVI
- Rugged, well-made, standard eyewire, desirable shape
- $118 for two
- C-Size pre-measured = 138.1mm
- Incorporate into your daily frame tracer calibration
- Note: Jobson is using this frame for calibration

30

Style: SL M202   Color: Brown (183)   Size: 52□18-135

Sophia Loren
EYEWEAR

WWW.ZYLOWARE.COM

31

32

Thank You!

33